

Trade and the End of Antiquity

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What we do

1. We use ancient coins to learn about Late Antiquity economics, 4th-10th century AD
2. Structural mapping from coins to economics: dynamic model of trade and money
3. For each 20-year period, 13 regions, structural estimates for:
 - a. bilateral trade flows
 - b. technology, geography, and trade imbalances
 - c. real consumption
4. We validate our estimates with (scant) known historical facts:
 - a. urbanization in Europe post 700 AD
 - b. declining trade between Islam and Christianity
 - c. Byzantine monetary (and economic) collapse
 - d. Relative rise of Islamic Spain, Carolingian northern Europe, Eastern Caliphate

Outline

Data

Model

Structural estimation

Results

Coin dataset

- ▶ Data: (2/3 from FLAME (2023), 1/3 manually from catalogues)
 - 270,500 coins
 - in 5,609 hoards
 - buried between AD 325 and AD 950
 - in the extended Mediterranean
- ▶ Relevant information:
 - Hoard location: h
 - For each coin, mint location (“birthplace”): m
 - For each coin, mint date (“birthdate”): t
 - Youngest coin in the hoard, *terminus post quem* (tpq), $T = \sup t$

Spatial distribution

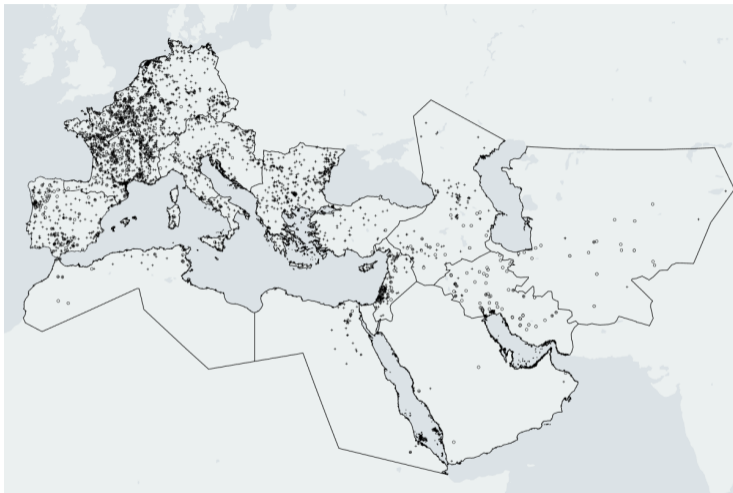


Figure: Region definitions, mints (○), and hoards (+)

Coin flows before the Arab conquests

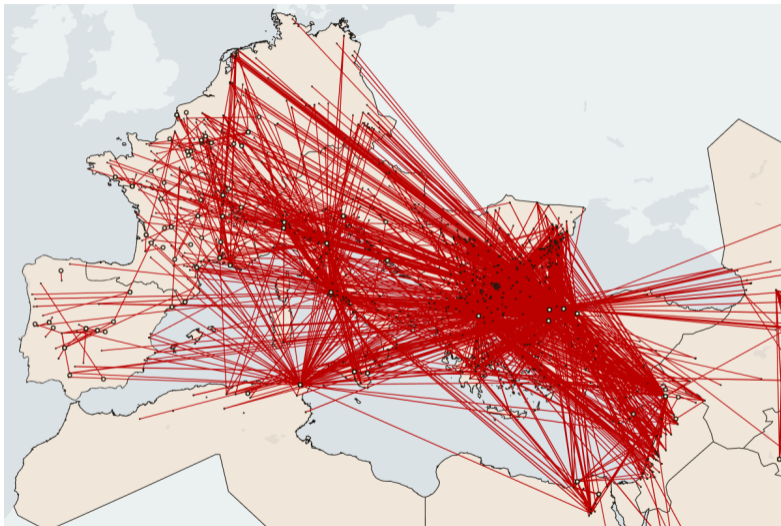


Figure: Before the Arab conquests: AD 450-630

► Gravity

► Age-distance

Coin flows after the Arab conquests

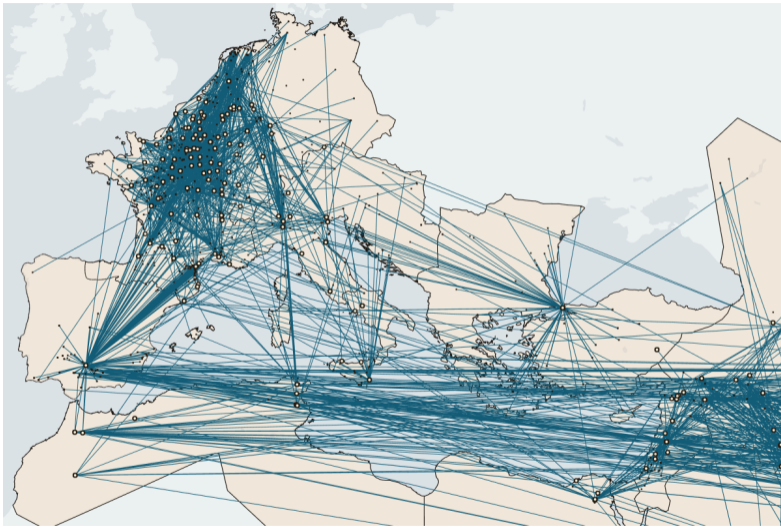


Figure: After the Arab conquests: AD 713-900

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Inter- and intra-temporal equilibrium (simplified case: no saving)

- ▶ Goods market clearing, denominated in coins

$$\overbrace{w_i L_i [t]}^{\text{income}_i[t]} = \sum_n \pi_{ni} [t] \overbrace{\left((1 - \lambda) w_n L_n [t - 1] + M_n [t] \right)}^{\text{expenditure}_n[t]}, \forall i, t \quad (1)$$

$$\Leftrightarrow S_i [t] = \sum_n \pi_{ni} [t] \left((1 - \lambda) S_n [t - 1] + M_n [t] \right), \forall i, t \quad (2)$$

w_i : wages; L_i : labor; π_{ni} : expenditure shares; λ : coin loss; M_n : minting; S_i : coin stocks

- ▶ Fraction π_{ni} of n 's expenditure allocated to goods from i (Eaton and Kortum, 2002)

$$\pi_{ni} [t] = \frac{\left(T_i [t] w_i^{-\theta} [t] \right) \left(d_{ni} [t] \right)^{-\theta}}{\sum_k \left(T_k [t] w_k^{-\theta} [t] \right) \left(d_{nk} [t] \right)^{-\theta}}, \forall i, n, t \quad (3)$$

T_i : technology; d_{ni} : trade cost; θ : trade elasticity

Assumptions: (1) monetized economy + (2) coins are fungible + (3) EK trade

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Composition of coin stocks (prediction A)

- ▶ Stock $S_i[\mathcal{T}]$ composed of different coin types, $S_i[\mathcal{T}] = \sum_{m=1}^N \sum_{t \leq \mathcal{T}} S_{mi}[t, \mathcal{T}]$
- ▶ Coins start their 'coin life' when they are minted, $S_{mm}[t, t] = M_m[t]$
- ▶ Then stocks evolves recursively,

$$S_{mi}[t, \tau] = (1 - \lambda) \sum_{n=1}^N \pi_{ni}[\tau] S_{mn}[t, \tau - 1] \quad (4)$$

- ▶ Recursive solution in matrix form (coin origin \times coin destination),

$$\mathbf{S}[t, \mathcal{T}] = (1 - \lambda) \mathbf{M}[t] \mathbf{\Pi}[t+1] \mathbf{\Pi}[t+2] \cdots \mathbf{\Pi}[\mathcal{T}] \quad (4')$$

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- ▶ Recursive solution in matrix form (coin origin \times coin destination),

$$\mathbf{S}[t, t+2] = (1 - \lambda)^2 \mathbf{M}[t] \mathbf{\Pi}[t+1] \mathbf{\Pi}[t+2] \cdots \mathbf{\Pi}[\mathcal{T}] \quad (4')$$

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$$\mathbf{S}[t, \mathcal{T}] = (1 - \lambda)^{\mathcal{T}-t} \mathbf{M}[t] \mathbf{\Pi}[t+1] \mathbf{\Pi}[t+2] \cdots \mathbf{\Pi}[\mathcal{T}] \quad (4')$$

Assumptions: (1) monetized economy + (2) coins are fungible

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Mapping from model to data

- ▶ *Time*: 20-year time intervals from AD 320 to AD 920
- ▶ *Space*: $N = 13$ regions around the Mediterranean [▶ map](#)
- ▶ *Coin exit rate*: $\lambda = 0.301$ (1.7% per year) from exponential decay of coins [▶ age distribution](#)
- ▶ *Data generating process*: hoards (\mathbf{H}) are random samples from coin stocks (\mathbf{S})

$$\mathbb{E} \left[\frac{H_{m,h} [t, T]}{H_h [T]} \right] = \frac{S_{m,h} [t, T]}{S_h [T]}$$

Trade cost function

- ▶ *Assumption (4)* Parameterize trade cost: $d_{nn}[t] = 1, \forall n, t$ and,

$$\ln \left((d_{ni}[t])^{-\theta} \right) = \gamma_0 + \zeta \ln(\text{TravelTime}_{ni}) + \kappa_1 \text{PoliticalBorder}_{ni}[t] + \kappa_2 \text{ReligiousBorder}_{ni}[t]$$

- ▶ *Travel times*: optimal routing with ancient technology (time-invariant) [map](#)
- ▶ *Political borders*: going across 19 polities (time-varying)
- ▶ *Religious border*: crossing the Islamic border (time-varying) [map](#)

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Maximum likelihood estimation

- ▶ If hoards are random samples from stocks, then multinomial distribution within each hoard

$$\Pr(\dots, H_{mh}[t, T], \dots) = \frac{H_h[T]!}{\prod_{m,t \leq T} H_{mh}[t, T]!} \prod_{m,t \leq T} \left(\frac{S_{mh}[t, T]}{\sum_{m',t' \leq T} S_{m'h}[t', T]} \right)^{H_{mh}[t, T]}, \forall h, T$$

Clever trick: coin shares within a hoard \rightarrow purges endogenous selection of hoards.

- ▶ Parameters to be estimated (minting, seller terms, trade cost parameters),

$$\Theta = \left((\dots, M_n[t], \dots)_{n \neq n_0, t \neq t_0}, (\dots, T_n w_n^{-\theta}[t], \dots)_{n \neq n_0, t}, \gamma_0, \zeta, \kappa_1, \kappa_2 \right).$$

Normalizations: $M_{n_0}[t_0] = 100$ (Northern Italy, 320-40), and $T_{n_0} w_{n_0}^{-\theta}[t] = 100, \forall t$.

- ▶ Maximize log-likelihood of observing hoard dataset \mathbf{H} given parameters Θ ,

$$\hat{\Theta} = \arg \max_{\Theta} \sum_{h, T} \sum_{m, t \leq T} H_{mh}[t, T] \left(\ln S_{mh}[t, T](\Theta) - \ln \sum_{m', t' \leq T} S_{m'h}[t', T](\Theta) \right)$$

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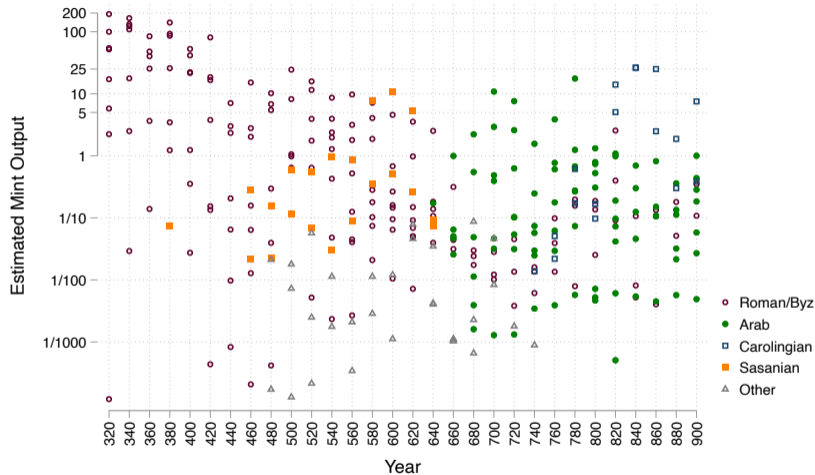
Results

Estimation results: Determinants of trade costs

$$\ln \left((d_{ni}[t])^{-\theta} \right) = \text{constant} - \underset{(0.02)}{3.03} \ln(\text{TravelTime}_{ni}) - \underset{(0.02)}{0.49} \text{PoliticalBorder}_{ni}[t] \\ - \underset{(0.12)}{1.97} \text{ReligiousBorder}_{ni}^{\text{East}}[t] - \underset{(0.22)}{4.59} \text{ReligiousBorder}_{ni}^{\text{West}}[t] - \underset{(0.18)}{5.2} \text{ReligiousBorder}_{ni}^{\text{Med.}}[t]$$

- ▶ Travel time elasticity similar to estimates on ancient trade $\in (1.91, 2.89)$.
Roman trade: Flückiger et al. (2022); Bronze Age trade: Barjamovic et al. (2019).
- ▶ Political border tax: 13% (with $\theta = 4$)
- ▶ Religious border taxes: East 64% | West 215% | Mediterranean 267% (with $\theta = 4$)
- ▶ Anderson and van Wincoop (2003) US-Canada border tax: 49% (with $\theta = 4$)

Estimation results: Mint output



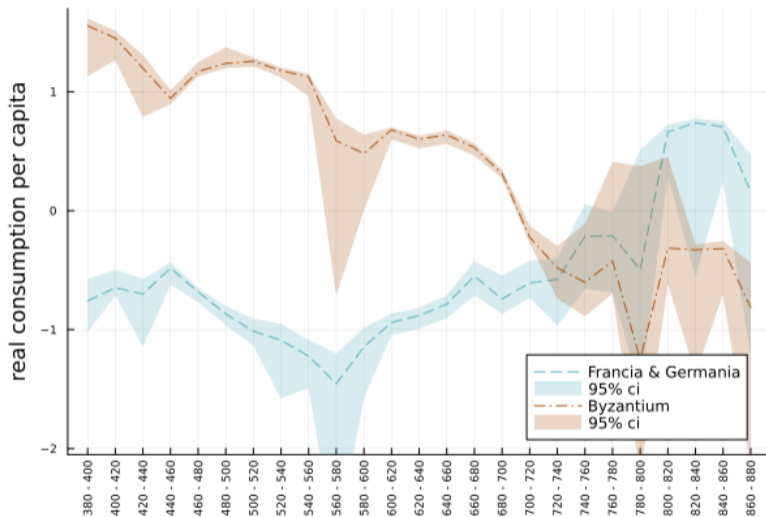
Normalization: $M_{n_0}[t_0] = 100$ (Northern Italy, AD 320-40).

Real consumption per capita (prediction B)

$$\underbrace{\frac{X_n/p_n}{L_n}}_{\text{Real Consumption}} = \underbrace{\gamma^{-1} (\pi_{nn})^{-1/\theta}}_{\text{Openness}} \underbrace{(T_n)^{1/\theta}}_{\text{Technology}} \underbrace{\left(1 + \frac{M_n - \lambda w_n L_n}{w_n L_n}\right)}_{\text{Trade Deficit}} \quad (\text{eq. 20})$$

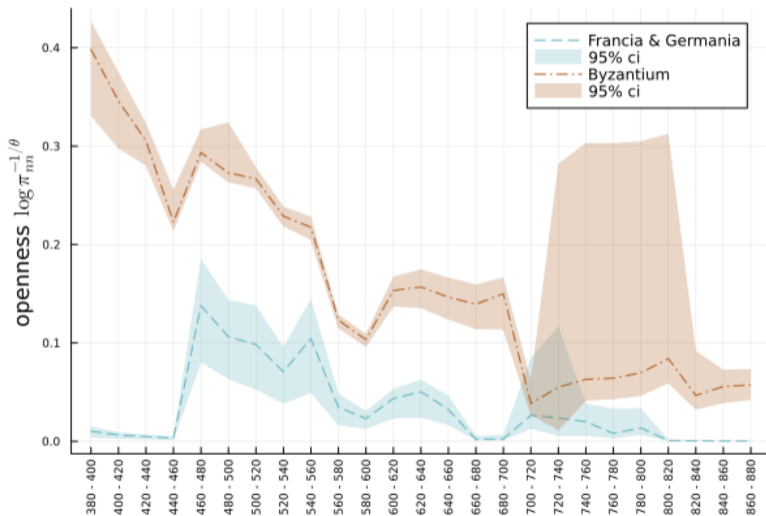
- ▶ **Assumption:** trade elasticity ($\theta = 4$) to derive aggregate real consumption (X_n/p_n)
- ▶ **Assumption:** “Malthusian force” ($L_n = T_n$) to separate L_n and $T_n^{1/\theta}$ from $L_n T_n^{1/\theta}$
- ▶ **Normalization:** units for $T_n^{1/\theta}$ chosen such that $\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \equiv 1, \forall t$

Byzantium vs northern Europe (380-880): *log real consumption*



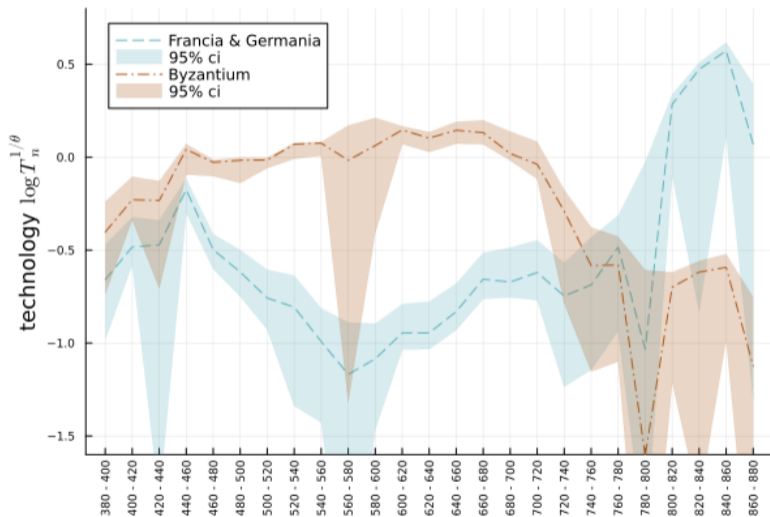
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Byzantium vs northern Europe (380-880): *trade openness*



Bootstrapped 95% confidence intervals.

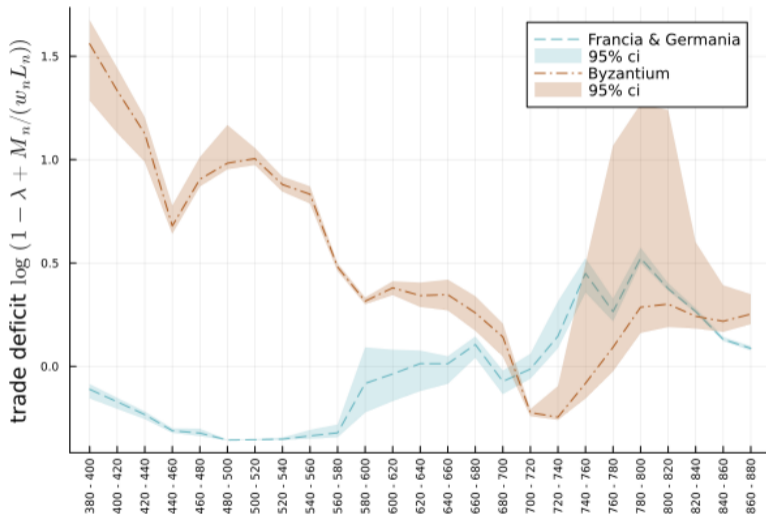
Byzantium vs northern Europe (380-880): *technology*



Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

▶ other regions

Byzantium vs northern Europe (380-880): *trade deficits*



Bootstrapped 95% confidence intervals.

Real consumption: technology, geography, and trade (deficits)

Steady state equilibria: AD 460-620 and AD 700-900

	Consumption		Import share		Technology		Trade deficits	
	$\frac{X_n/p_n}{L_n}$		$1 - \pi_{nn}$		$T_n^{1/\theta}$		$\frac{X_n - w_n L_n}{w_n L_n} = \frac{M_n}{w_n L_n} - \lambda$	
	460-620	700-900	460-620	700-900	460-620	700-900	460-620	700-900
Francia and Germania	0.22	1.58	0.24	0.00	0.23	1.62	-0.14	-0.03
	(0.02)	(0.16)	(0.05)	(0.00)	(0.03)	(0.17)	(0.04)	(0.01)
Byzantine Heartlands	3.21	0.67	0.59	0.21	1.07	0.51	1.40	0.24
	(0.11)	(0.20)	(0.02)	(0.13)	(0.04)	(0.06)	(0.12)	(0.47)
Arabian Peninsula	0.22	0.69	0.07	0.00	0.31	0.84	-0.30	-0.18
	(0.10)	(0.10)	(0.02)	(0.12)	(0.14)	(0.18)	(0.00)	(0.34)
Average (all regions)	1.00	1.00	0.20	0.16	0.87	0.90	0.03	0.09
	(0.00)	(0.00)	(0.01)	(0.02)	(0.01)	(0.06)	(0.01)	(0.14)

Normalizations: $\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \equiv 1, \forall t$. Bootstrapped s.e.'s in parentheses (100 bootstraps).

Real consumption changes vs European urbanization (AD 700–900)

Top:

$$\Delta \log \left(\frac{X_n / P_n}{L_n} \right)$$

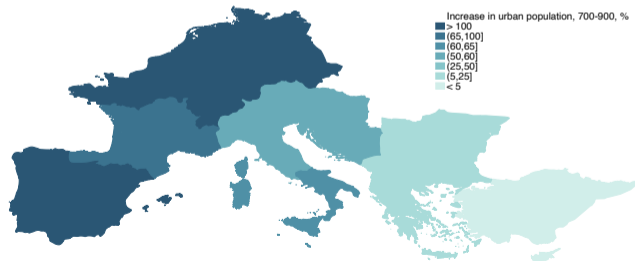
from pre- to post-AD 700



Bottom:

Urban population change
post-AD 700

(urban: > 1k inhabitants)
data from Buringh (2021)



THANK YOU!

BACKUP SLIDES

References I

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Coins around the Mediterranean, AD 325 to AD 950

1. FLAME (2023) project:

- ▶ “Framing the Late Antique and Early Medieval Economy.”
- ▶ Collaboration of >60 historians and numismatists.
- ▶ ~200,000 coins with complete records from ~4,600 hoards
- ▶ AD 325-725.

2. Hand-coded records from coin catalogs:

- ▶ 797 coin finds.
- ▶ 100,478 coins.
- ▶ AD 725-950.

Data covers most of published literature on hoard records
(and more)

Coin hoard data: an example from al 'Ush (1972)

No.	MINT	DATE	DIAM.	WEIGHT	NUMB.
51	الأندلس	114	29.	2.93	4
52	"	115	29.5	2.92	1
53	"	116	26.5	2.92	3

Excerpt of an original publication on the **Damascus silver hoard** *:

- ▶ record number (51)
- ▶ mint (al-Andalus) *
- ▶ mint date (year 114 of the Hijri calendar) *
- ▶ diameter (29mm)
- ▶ weight (2.93g)
- ▶ number of coins with these attributes (4)

The issuing dynasty (Umayyad) is given in the table headings and the denomination and material (silver *dirham*) is stated in the text.

* required: mint (birth) place and date, hoard (death) place and date (*tpq*)

Temporal distribution: coin hoards by burial dates (tpq)

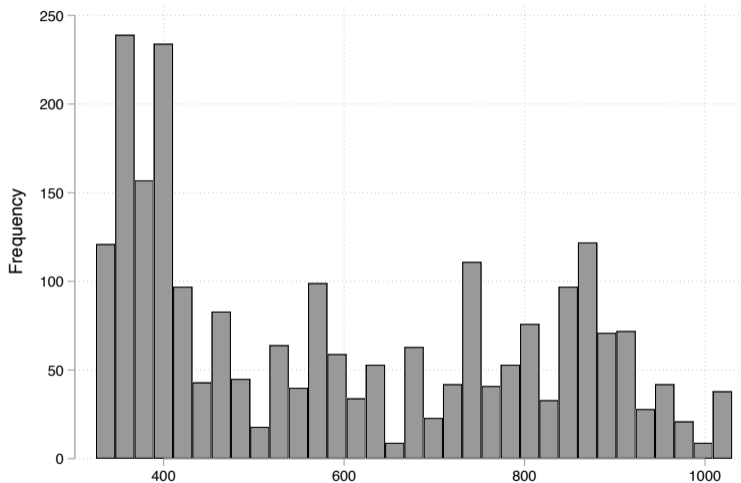


Figure: Terminus Post Quem (tpq) of hoards

Gravity structure of coin flows (looks like trade)

	Dep. var.: # Coins _{mhp(m)}				Dep. var.: Value _{mhp(m)}	
	(1)	(2)	(3)	(4)	(5)	(6)
Log Distance	-1.138*** (0.12)	-1.002*** (0.13)	-1.139*** (0.10)	-0.954*** (0.077)	-1.146*** (0.076)	-0.991*** (0.069)
Political border		-1.945*** (0.62)		-2.071*** (0.47)		-1.516*** (0.27)
Hoard Cell FE	Yes	Yes	Yes	Yes	Yes	Yes
Mint × Empire Cell FE	Yes	Yes	Yes	Yes	Yes	Yes
Sample	All	All	Gold only	Gold only	Gold and Silver	Gold and Silver
Pseudo- R^2	0.767	0.778	0.809	0.824	0.800	0.810
Observations	217748	217748	57457	57457	146766	146766

Standard errors in parentheses, clustered at mint cell × empire and hoard cell level.

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Estimating equation (PPML):

$$\text{count}_{mhp(m)} = \exp \left(a_1 \log \text{Distance}_{mh} + a_2 \text{AcrossBorder}_{mhp(m)} + b_{m \times p(m)} + b_h + u_{mhp(m)} \right)$$

▶ back

Older coins travel further (suggests dynamic diffusion)

Table: Within-hoard distance travelled and age of coin at deposit

	Dependent variable: Log Distance between Mint and Hoard		
	(1)	(2)	(3)
Log Age of Coin	0.146*** (0.044)	0.0831*** (0.026)	0.0750** (0.030)
Hoard FE	Yes	Yes	Yes
Mint \times 50-year-interval FE		Yes	
Mint \times 25-year-interval FE			Yes
R^2	0.762	0.863	0.869
Observations	287257	287040	286884

Standard errors in parentheses, clustered at the hoard level.

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Fact #1: Arab conquest disrupts Mediterranean trade

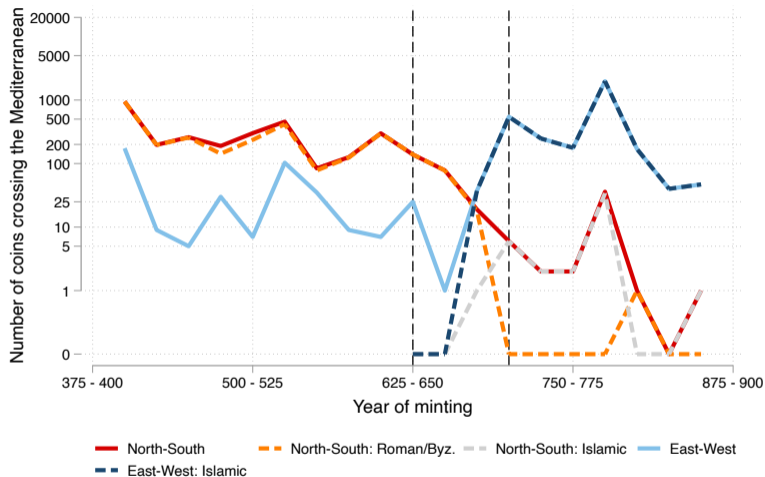


Figure: Number of coins flowing across the Mediterranean

Arab conquest disrupts Mediterranean trade

Table: The Mediterranean Before and After the Arab Conquest

	Dependent variable: Number of Coins			
	(1)	(2)	(3)	(4)
Crossing Mediterranean × After Conquests	-1.893*** (0.48)	-3.246*** (0.53)	-0.662 (0.63)	-1.736 (1.27)
Crossing Mediterranean × After Conquests × Islamic Coin		7.267*** (0.90)	4.789*** (0.95)	7.545*** (0.89)
Crossing Mediterranean × After Conquests × Roman Coin			-3.287*** (0.75)	-2.893*** (0.61)
Mint Cell × Empire FE	Yes	Yes	Yes	Yes
Mint Cell × Hoard Cell FE	Yes	Yes	Yes	Yes
After Conquests FE	Yes	Yes	Yes	
Mint Cell × After Conquests FE				Yes
Hoard Cell × After Conquests FE				Yes
Estimator	PPML	PPML	PPML	PPML
Observations	10480	10480	10480	6208

Standard errors in parentheses, clustered at the hoard × era and mint × era level.

+ $p < 0.10$, * $p < 0.05$, ** $p < 0.01$

Estimating equation:

$$\text{count}_{mdht} = e^{(\gamma_1 \text{mediterranean}_{mh} \times \text{after}_t + \dots + \alpha_{md} + \alpha_{mh} + \varepsilon_{mhd})}$$

Stationary steady state (without saving)

- ▶ Wages and trade shares jointly determined ($supply_i = demand_i$),

$$w_i L_i = \sum_n \pi_{ni} \left(w_n L_n + M_n - \lambda w_n L_n \right) \frac{1 - s_n}{1 - s_n + \lambda s_n}$$
$$\pi_{ni} = \frac{T_i (w_i d_{ni})^{-\theta}}{\sum_k T_k (w_k d_{nk})^{-\theta}}$$

- ▶ Constant aggregate stock of coins in circulation,

$$\sum_n M_n = \sum_n \lambda w_n L_n$$

- ▶ *Note:* trade deficits as in Dekle, Eaton and Kortum (2007),

$$D_n = X_n - w_n L_n = M_n - \lambda w_n L_n$$

Assumptions: (1) monetized economy + (2) coins are fungible + (3) EK trade

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Assumptions: (1) monetized economy + (2) coins are fungible + (3) EK trade

Distance elasticity by coin age

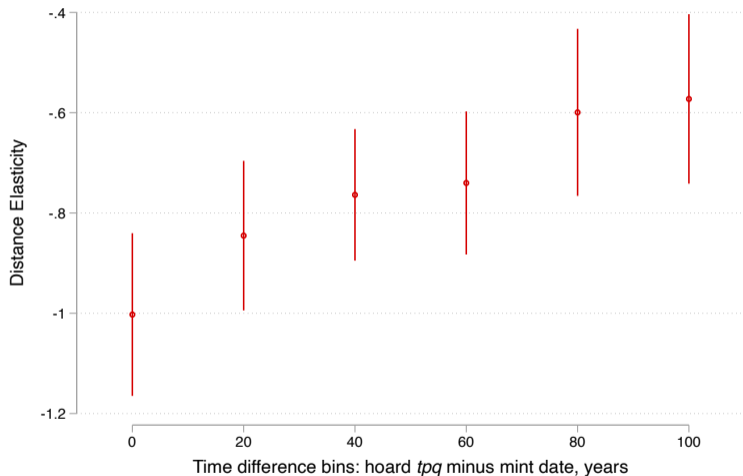


Figure: The distance elasticity declines as coins get older

Coins vs trade (simpler steady state math)

- ▶ In a steady state, only age (a) matters,

$$\mathbf{S}[t, t+a] = \mathbf{S}[a] = \mathbf{M} \left((1-\lambda) \mathbf{\Pi} \right)^a, \forall t$$

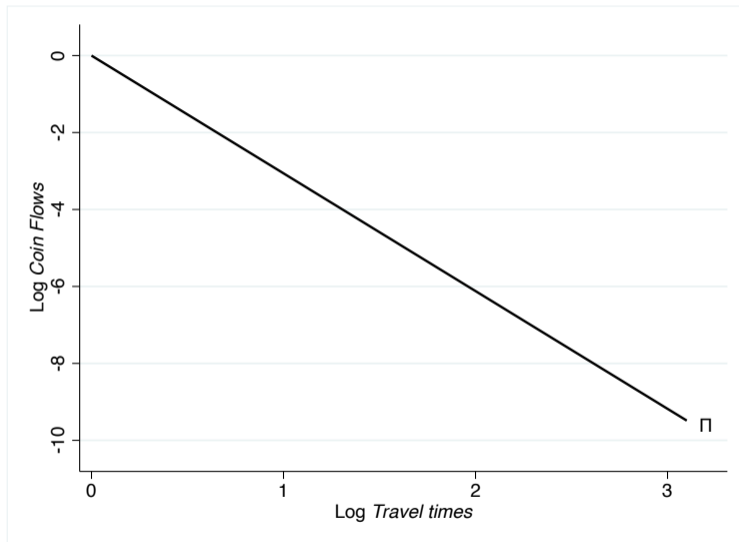
- ▶ Combining coins (within a hoard) by origin-destination ignoring age,

$$\mathbf{S} = \sum_{a=0}^A \mathbf{S}[a] = \mathbf{M} \left(\sum_{a=0}^A \left((1-\lambda) \mathbf{\Pi} \right)^a \right) \underset{A \rightarrow +\infty}{=} \mathbf{M} \left(\mathbf{I} - (1-\lambda) \mathbf{\Pi} \right)^{-1}$$

- ▶ Naively ignoring age: Leontief inverse of trade flow matrix!

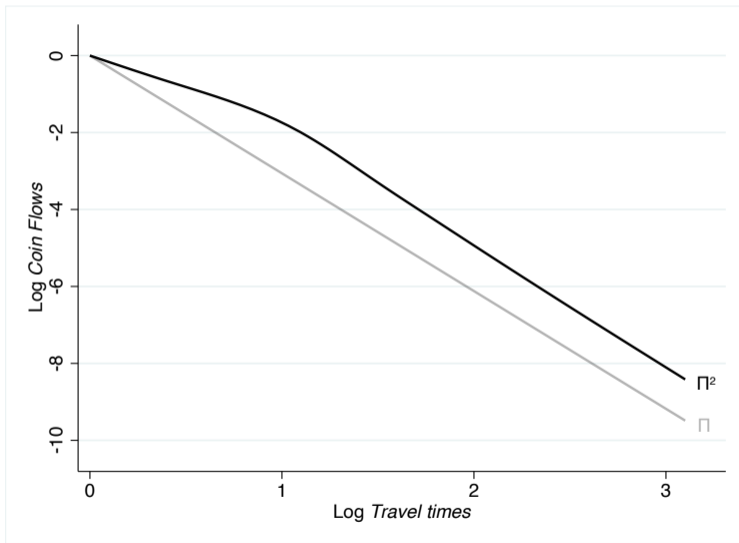
Assumptions: (1) monetized economy + (2) coins are fungible

Coins vs trade (numerical example) [▶ Data](#)



- ▶ Flow of coins: age 1 (same as trade flows Π)

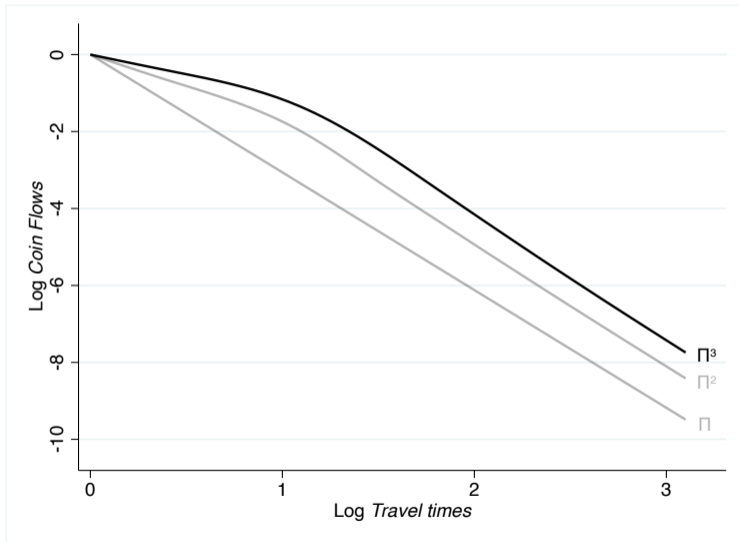
Coins vs trade (numerical example) [▶ Data](#)



▶ Flow of coins: age 1, age 2

[▶ back](#)

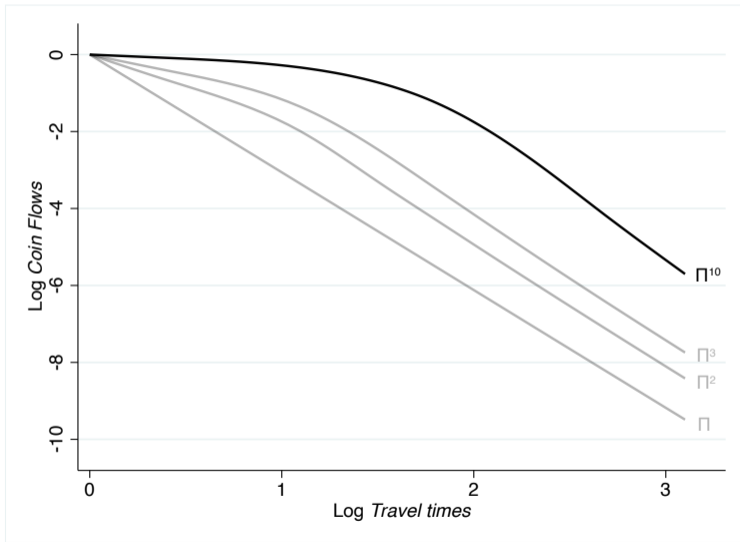
Coins vs trade (numerical example) [▶ Data](#)



▶ Flow of coins: age 1, age 2, age 3

[▶ back](#)

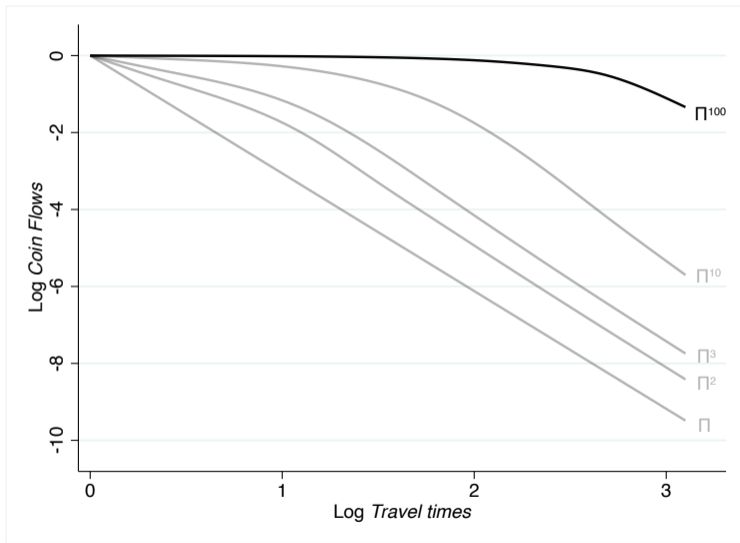
Coins vs trade (numerical example) [▶ Data](#)



▶ Flow of coins: age 1, age 2, age 3, age 10

[▶ back](#)

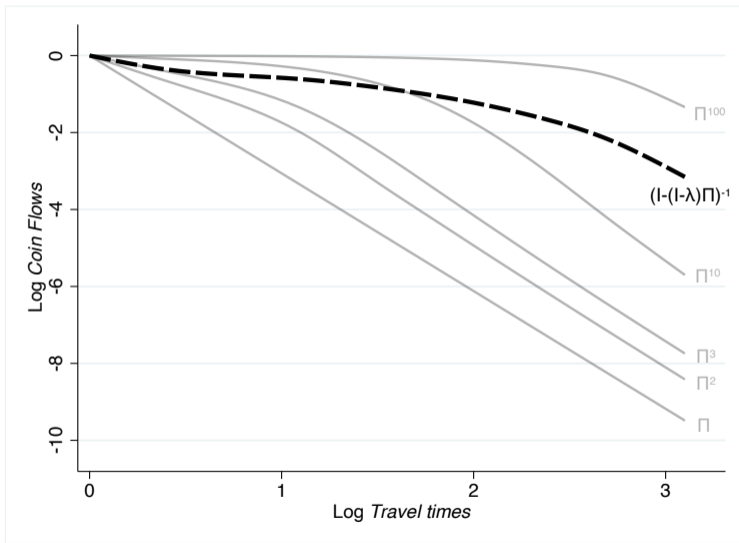
Coins vs trade (numerical example) [▶ Data](#)



▶ Flow of coins: age 1, age 2, age 3, age 10, age 100

[▶ back](#)

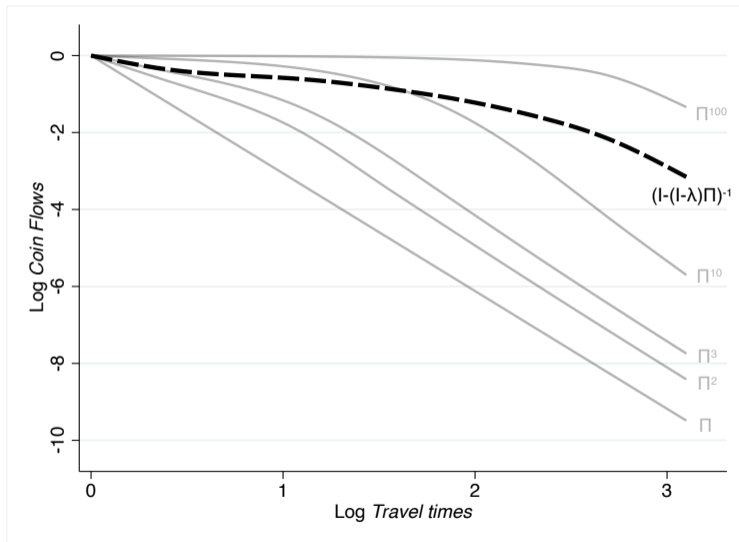
Coins vs trade (numerical example) [▶ Data](#)



► Flow of coins: age 1, age 2, age 3, age 10, age 100, all ages

[▶ back](#)

Coins vs trade (numerical example) [▶ Data](#)



► Flow of coins: age 1, age 2, age 3, age 10, age 100, all ages, as in Chaney (2018)

[▶ back](#)

From anonymous coins to specific coins (with saving)

- ▶ Stock $S_i[\tau]$ composed of different coin types, $S_i[\tau] = \sum_{m=1}^N \sum_{t \leq \tau} S_{mi}[t, \tau]$
- ▶ Coins start their 'coin life' when they are minted, $S_{mm}[t, t] = M_m[t]$
- ▶ Then stocks evolves recursively,

$$S_{mi}[t, \tau] = (1 - \lambda) \left(s_i[\tau - 1] S_{mi}[t, \tau - 1] + \sum_{n=1}^N \pi_{ni}[\tau] (1 - s_n[\tau - 1]) S_{mn}[t, \tau - 1] \right)$$

- ▶ Recursive solution in matrix form,

$$\mathbf{S}[t, T] = (1 - \lambda)^{T-t} \mathbf{M}[t] \times \tilde{\mathbf{\Pi}}[t+1] \tilde{\mathbf{\Pi}}[t+2] \cdots \tilde{\mathbf{\Pi}}[T]$$

- ▶ Dynamics driven by the coin flow matrix ($\tilde{\mathbf{\Pi}}$), not the trade matrix ($\mathbf{\Pi}$),

$$\tilde{\mathbf{\Pi}}[\tau] = (\mathbf{I} - \mathbf{s}[\tau]) \mathbf{\Pi}[\tau] + \mathbf{s}[\tau]$$

- ▶ Saving magnifies the home bias.

Assumptions: (1) monetized economy + (2) coins are fungible

From anonymous coins to specific coins (with saving)

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Assumptions: (1) monetized economy + (2) coins are fungible

Without saving, same old gravity up to a multiplicative constant

	Eaton and Kortum (2002) trade flows	Saving-'augmented' coin flows, $s_n = 0$
Trade/coin shares	$\pi_{ni} = \alpha_n \beta_i \delta_{ni}$	$\tilde{\pi}_{ni} = \tilde{\alpha}_n \tilde{\beta}_i \tilde{\delta}_{ni}$
Seller FE	$\beta_i = T_i (w_i)^{-\theta}$	$\tilde{\beta}_i = T_i (w_i)^{-\theta}$
Buyer FE	$\alpha_n = \frac{1}{\sum_k \beta_k \delta_{nk}}$	$\tilde{\alpha}_n = \frac{1}{\sum_k \tilde{\beta}_k \tilde{\delta}_{nk}}$
Bilateral (internal)	$\delta_{nn} = 1$	$\tilde{\delta}_{nn} = 1$
Bilateral (external)	$\delta_{ni} = \frac{(d_{ni})^{-\theta}}{(d_{nn})^{-\theta}}$	$\tilde{\delta}_{ni} = \frac{(d_{ni})^{-\theta}}{(d_{nn})^{-\theta}}$

- ▶ $\frac{\tilde{\delta}_{nj}}{\tilde{\delta}_{ni}} = \frac{(d_{nj})^{-\theta}}{(d_{ni})^{-\theta}}, \forall s_n \geq 0$: external flows depend on trade costs
- ▶ $\frac{\tilde{\delta}_{nn}}{\tilde{\delta}_{ni}} > \frac{(d_{nn})^{-\theta}}{(d_{ni})^{-\theta}}, \forall s_n > 0$: net savings mimics home bias!

Assumptions: (1) monetized economy + (2) coins are fungible + (3) EK trade

Without saving, same old gravity up to a multiplicative constant

	Eaton and Kortum (2002) trade flows	Saving-'augmented' coin flows, $s_n \geq 0$
Trade/coin shares	$\pi_{ni} = \alpha_n \beta_i \delta_{ni}$	$\tilde{\pi}_{ni} = \tilde{\alpha}_n \tilde{\beta}_i \tilde{\delta}_{ni}$
Seller FE	$\beta_i = T_i (w_i)^{-\theta}$	$\tilde{\beta}_i = T_i (w_i)^{-\theta}$
Buyer FE	$\alpha_n = \frac{1}{\sum_k \beta_k \delta_{nk}}$	$\tilde{\alpha}_n = \frac{1}{\sum_k \tilde{\beta}_k \tilde{\delta}_{nk}}$
Bilateral (internal)	$\delta_{nn} = 1$	$\tilde{\delta}_{nn} = 1$
Bilateral (external)	$\delta_{ni} = \frac{(d_{ni})^{-\theta}}{(d_{nn})^{-\theta}}$	$\tilde{\delta}_{ni} = \frac{(d_{ni})^{-\theta}}{(d_{nn})^{-\theta}} \left(1 - \frac{s_n [t]}{\tilde{\pi}_{nn} [t]} \right)$

- ▶ $\frac{\tilde{\delta}_{nj}}{\tilde{\delta}_{ni}} = \frac{(d_{nj})^{-\theta}}{(d_{ni})^{-\theta}}, \forall s_n \geq 0$: external flows depend on trade costs
- ▶ $\frac{\tilde{\delta}_{nn}}{\tilde{\delta}_{ni}} > \frac{(d_{nn})^{-\theta}}{(d_{ni})^{-\theta}}, \forall s_n > 0$: net savings mimics home bias!

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Regions



Exponential decay of coin ages (tpq minus mint date)

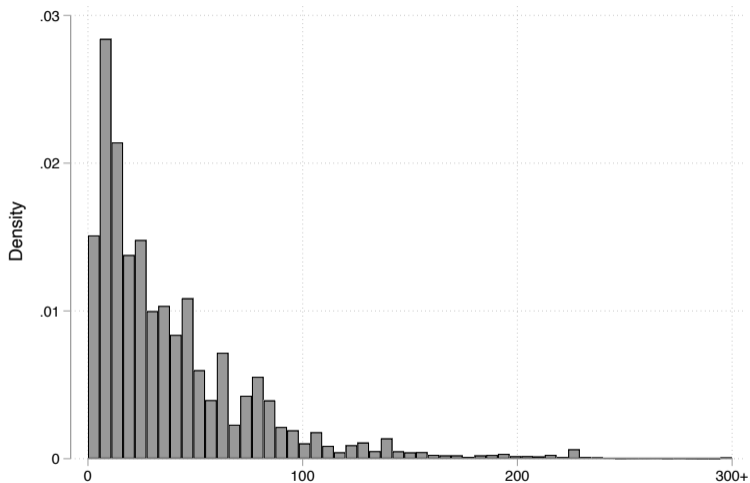


Figure: Coin age at time of deposit (tpq), in years

Trade cost function

- ▶ *Assumption (4)* Parameterize trade cost (theory): $d_{nn}[t] = 1, \forall n, t$ and,

$$\ln \left((d_{ni}[t])^{-\theta} \right) = \gamma_0 + \zeta \ln(\text{TravelTime}_{ni}) + \kappa_1 \text{PoliticalBorder}_{ni}[t] + \kappa_2 \text{ReligiousBorder}_{ni}[t]$$

- ▶ \Rightarrow bilateral determinants of coin flows (data): $\tilde{\delta}_{nn}[t] = 1, \forall n, t$ and,

$$\ln \left(\tilde{\delta}_{ni}[t] \right) = \tilde{\gamma}_0 + \zeta \ln(\text{TravelTime}_{ni}) + \kappa_1 \text{PoliticalBorder}_{ni}[t] + \kappa_2 \text{ReligiousBorder}_{ni}[t]$$

- ▶ From coin flows to trade flows (ancient saving rate into coins, 1.5% Scheidel, 2020),

$$\gamma_0 \text{ s.t. } (1 - e^{\tilde{\gamma}_0 - \gamma_0}) \mathbb{E}_{n,t} \left[\tilde{\pi}_{nn}[t] \right] = \mathbb{E}_{n,t} \left[s_n[t] \right] = 0.015.$$

Trade cost function

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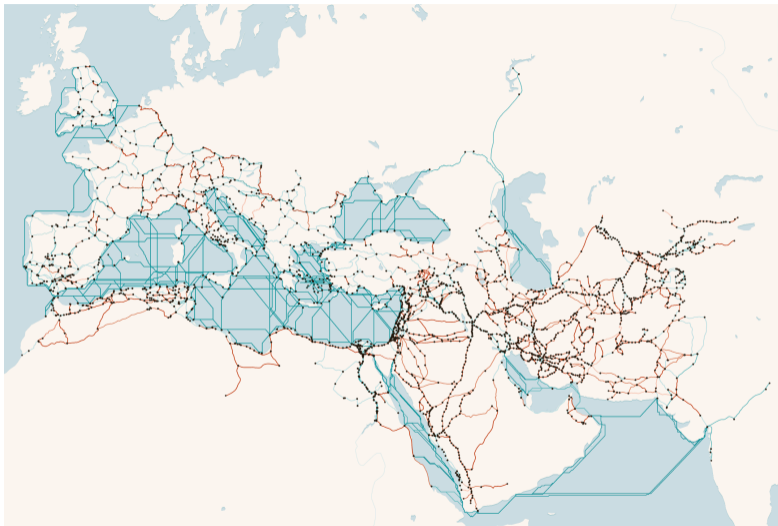
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- ▶ From coin flows to trade flows (ancient saving rate into coins, 1.5% Scheidel, 2020),

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Optimal travel times with ancient technology



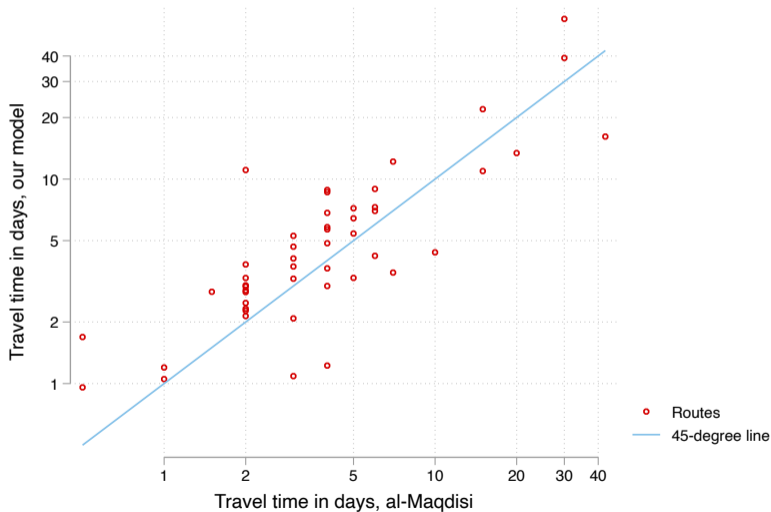
Note: Combined geospatial models from Orbis (Scheidel, 2015) and al-Turayyā.

▶ al-Maqdisi

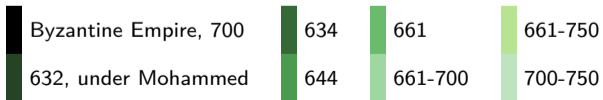
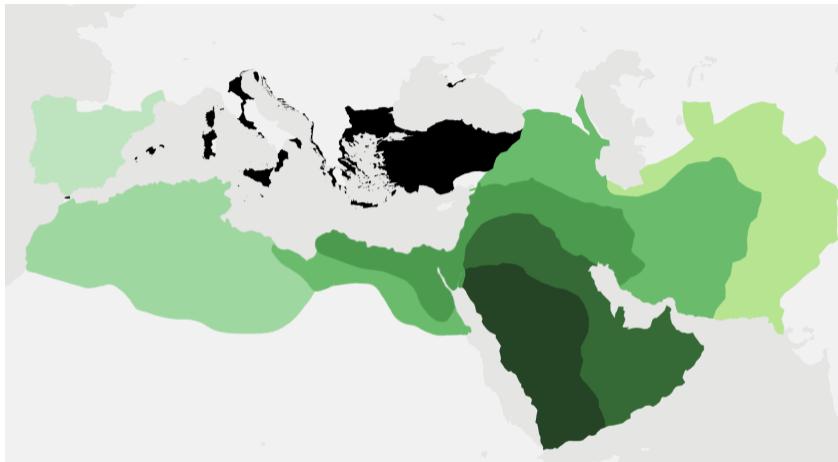
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Validating Travel Times

Al-Maqdisi (c. 945–991): *The Best Divisions for Knowledge of the Regions*



The Arab Conquests, AD 632-750



Pre-islamic ancient Western world, 600 AD



Visigoths



Franks



Byzantine Empire



Sasanian Empire

Technical steps to recover all equilibrium variables from parameters

1. Parameters: seller terms $T_n w_n^{-\theta}[t]$, trade costs $d_{ni}^{-\theta}[t]$, minting $M_n[t]$, coin exit rate λ
2. Trade shares:

$$\pi_{ni}[t] = (T_i w_i^{-\theta}[t]) d_{ni}^{-\theta}[t] / \sum_k (T_k w_k^{-\theta}[t]) d_{nk}^{-\theta}[t], \forall i, n, t$$

3. Nominal incomes (from market clearing):

3a. initial period t_0 , one single linear system of equations

$$w_i L_i[t_0] = \sum_n \pi_{ni}[t_0] \left((1 - \lambda) w_n L_n[t_0] + M_n[t_0] \right), \forall i$$

3b. subsequent periods $t + 1 > t_0$

$$w_i L_i[t + 1] = \sum_n \pi_{ni}[t + 1] \left((1 - \lambda) w_n L_n[t] + M_n[t + 1] \right), \forall i, t \geq t_0$$

4. Tech-labor combo (assume trade elasticity $\theta = 4$):

$$L_i T_i^{1/\theta}[t] = (w_i L_i[t]) \left(T_i w_i^{-\theta}[t] \right)^{1/\theta}, \forall i, t$$

5. Technology (assume "Malthusian force" $L_n = T_n$):

$$T_i^{1/\theta}[t] = \left(L_i T_i^{1/\theta}[t] \right)^{\frac{1}{1+\theta}} \text{ and } L_i[t] = \left(L_i T_i^{1/\theta}[t] \right)^{\frac{\theta}{1+\theta}}, \forall i, t$$

Technical steps to compute counterfactual equilibrium (steady state)

1. Choose any counterfactual parameters
(technology T_n , labor L_n , trade costs d_{ni} , minting M_n)
2. Solve for counterfactual wages w_n as fixed point:

2a. Plug $(n)^{th}$ guess for wages $w_n^{(n)}$ to compute trade shares $\pi_{ni}^{(n)}$

$$\pi_{ni}^{(n)} = \frac{(T_i (w_i^{(n)})^{-\theta}) d_{ni}^{-\theta}}{\sum_k (T_k (w_k^{(n)})^{-\theta}) d_{nk}^{-\theta}}, \forall n, i$$

2b. Plug trade shares $\pi_{ni}^{(n)}$ to update $(n+1)^{th}$ guess for wages $w_n^{(n+1)}$ (linear system of equations)

$$w_i^{(n+1)} L_i = \sum_n \pi_{ni}^{(n)} \left((1 - \lambda) w_n^{(n+1)} L_n + M_n \right), \forall i$$

2c. Iterate until convergence (Alvarez and Lucas, 2007)

Realized vs counterfactual changes in real consumption

Realized changes, from AD 460-620 to AD 700-900

	Real consumption $\Delta \log \left(\frac{X_n/p_n}{L_n} \right)$		Openness $\Delta \log \left(\pi_{nn}^{-1/\theta} \right)$		Technology $\Delta \log \left(T_n^{1/\theta} \right)$		Trade Deficit $\Delta \log \left(1 + \frac{M_n - \lambda w_n L_n}{w_n L_n} \right)$	
Francia and Germania	1.96	(0.24)	-0.05	(0.01)	1.80	(0.26)	0.20	(0.04)
Byzantine Heartlands	-1.56	(0.33)	-0.23	(0.14)	-0.44	(0.41)	-0.89	(0.54)
Arabian Peninsula	1.16	(0.34)	-0.01	(0.04)	0.66	(0.45)	0.51	(0.26)

Counterfactual changes relative to to AD 700-900

	Realized $\Delta \log \left(\frac{X_n/p_n}{L_n} \right)$		Counterfactual $\Delta \log \left(\frac{X_n/p_n}{L_n} \right)$ if:					
	All parameters AD 700-900		Religious border AD 700-900		Technology AD 700-900		Minting AD 700-900	
Francia and Germania	1.96	(0.24)	-0.07	(0.02)	1.68	(0.11)	6.17	(0.47)
Byzantine Heartlands	-1.56	(0.33)	-0.69	(0.08)	-0.57	(0.13)	-1.41	(0.19)
Arabian Peninsula	1.16	(0.34)	0.26	(0.09)	0.66	(0.40)	2.71	(0.84)

Normalizations: realized $\Delta \log \left(\mathbb{E} \left[\frac{X_n/p_n}{L_n} \right] \right) \equiv 0$. Bootstrapped s.e.'s in parentheses (100 bootstraps).

Realized vs counterfactual changes in real consumption

Realized changes, from AD 460-620 to AD 700-900

	Real consumption		Openness		Technology		Trade Deficit	
	$\Delta \log \left(\frac{X_n/p_n}{L_n} \right)$		$\Delta \log \left(\pi_{nn}^{-1/\theta} \right)$		$\Delta \log \left(T_n^{1/\theta} \right)$		$\Delta \log \left(1 + \frac{M_n - \lambda w_n L_n}{w_n L_n} \right)$	
al-Andalus (Spain)	0.62	(0.25)	-0.06	(0.04)	0.77	(0.32)	-0.09	(0.18)
Aquitaine (South France)	1.28	(0.23)	-0.05	(0.01)	1.22	(0.23)	0.11	(0.06)
Francia and Germania	1.96	(0.24)	-0.05	(0.01)	1.80	(0.26)	0.20	(0.04)
Northern Italy	-0.31	(0.24)	-0.08	(0.03)	-0.10	(0.26)	-0.13	(0.10)
Southern Italy	-0.20	(0.34)	0.19	(0.18)	-0.94	(0.37)	0.55	(0.40)
Byzantine Heartlands	-1.56	(0.33)	-0.23	(0.14)	-0.44	(0.41)	-0.89	(0.54)
al-Sham (Greater Syria)	-0.32	(0.27)	-0.04	(0.02)	-0.11	(0.29)	-0.17	(0.11)
Northern Syria, Caucasus	0.22	(0.30)	-0.01	(0.03)	0.15	(0.37)	0.08	(0.12)
Iraq, Iran	0.06	(0.27)	-0.00	(0.01)	0.06	(0.29)	-0.00	(0.04)
Eastern Caliphate	0.37	(0.33)	-0.00	(0.00)	0.39	(0.34)	-0.02	(0.04)
Arabian Peninsula	1.16	(0.34)	-0.01	(0.04)	0.66	(0.45)	0.51	(0.26)
Misr (Egypt)	-0.36	(0.72)	0.09	(0.23)	-0.82	(0.50)	0.37	(0.90)
al-Maghrib	0.28	(0.33)	0.13	(0.07)	-0.49	(0.27)	0.65	(0.30)

Normalizations: $\Delta \log \left(\mathbb{E} \left[\frac{X_n/p_n}{L_n} \right] \right) \equiv 0$. Bootstrapped s.e.'s in parentheses (100 bootstraps).

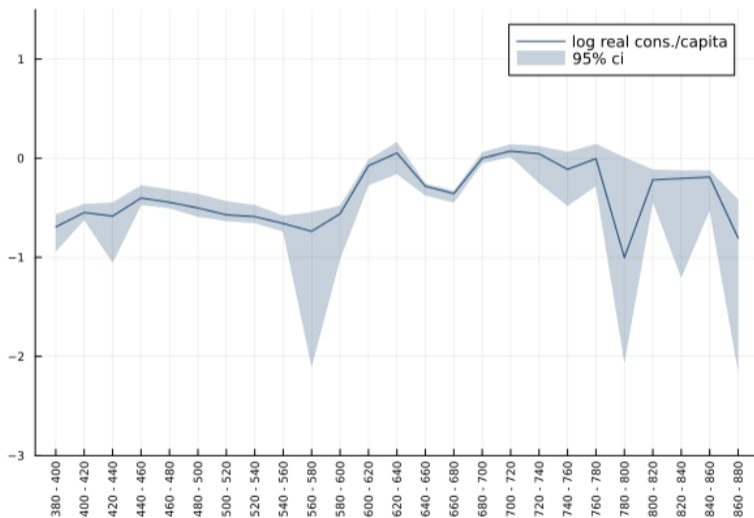
Realized vs counterfactual changes in real consumption

Counterfactual changes relative to to AD 700-900

	Initial $\log\left(\frac{X_n/p_n}{L_n}\right)$		Counterfactual $\Delta \log\left(\frac{X_n/p_n}{L_n}\right)$ if:					
	All parameters AD 460-620		Religious border AD 700-900		Technology AD 700-900		Minting AD 700-900	
al-Andalus (Spain)	-0.70	(0.10)	0.09	(0.02)	0.55	(0.10)	1.57	(0.31)
Aquitaine (South France)	-1.04	(0.08)	-0.15	(0.03)	0.99	(0.09)	3.93	(0.30)
Francia and Germania	-1.55	(0.09)	-0.07	(0.02)	1.68	(0.11)	6.17	(0.47)
Northern Italy	0.07	(0.04)	-0.24	(0.05)	-0.24	(0.08)	-0.21	(0.07)
Southern Italy	-0.25	(0.06)	-0.11	(0.02)	-0.60	(0.13)	-0.03	(0.02)
Byzantine Heartlands	1.22	(0.11)	-0.69	(0.08)	-0.57	(0.13)	-1.41	(0.19)
al-Sham (Greater Syria)	0.30	(0.04)	0.04	(0.01)	-0.18	(0.10)	-0.22	(0.08)
Northern Syria, Caucasus	-0.34	(0.11)	0.02	(0.02)	0.15	(0.22)	0.19	(0.19)
Iraq, Iran	0.28	(0.08)	0.01	(0.00)	0.03	(0.08)	0.03	(0.06)
Eastern Caliphate	-0.44	(0.08)	0.01	(0.00)	0.38	(0.16)	0.34	(0.26)
Arabian Peninsula	-1.80	(0.18)	0.26	(0.09)	0.66	(0.40)	2.71	(0.84)
Misr (Egypt)	0.32	(0.07)	0.02	(0.00)	-0.71	(0.24)	-0.09	(0.02)
al-Maghrib	0.12	(0.06)	0.01	(0.00)	-0.46	(0.17)	-0.05	(0.06)

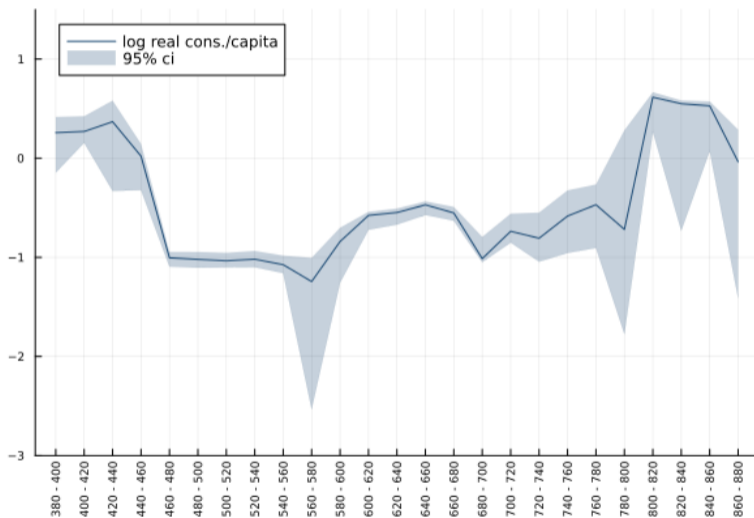
Normalizations: initial $\log\left(\mathbb{E}\left[\frac{X_n/p_n}{L_n}\right]\right) \equiv 0$. Bootstrapped s.e.'s in parentheses (100 bootstraps).

Real consumption per capita (380-880): al-Andalus (Spain)



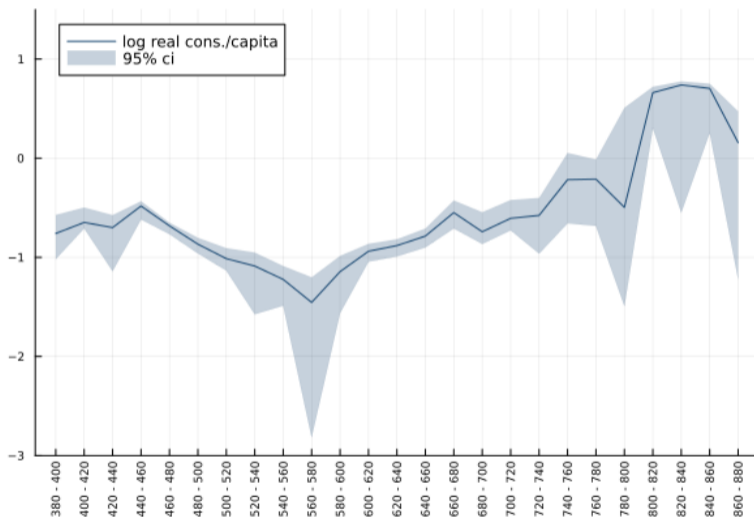
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Aquitaine (South France)



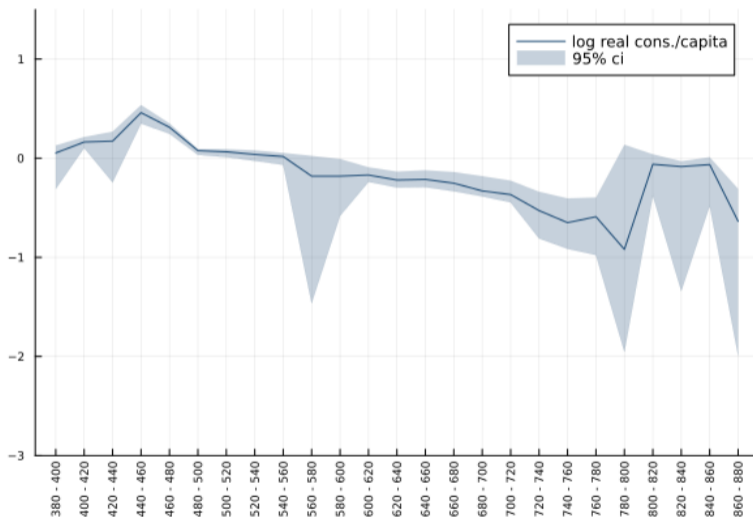
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Francia and Germania



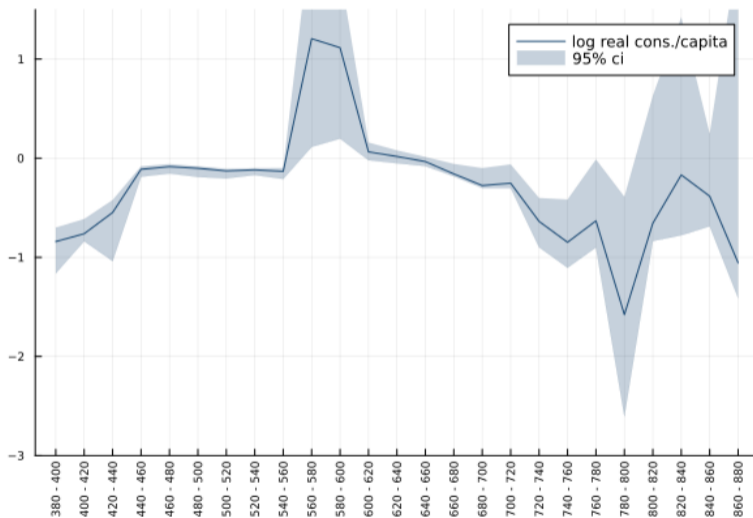
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Northern Italy



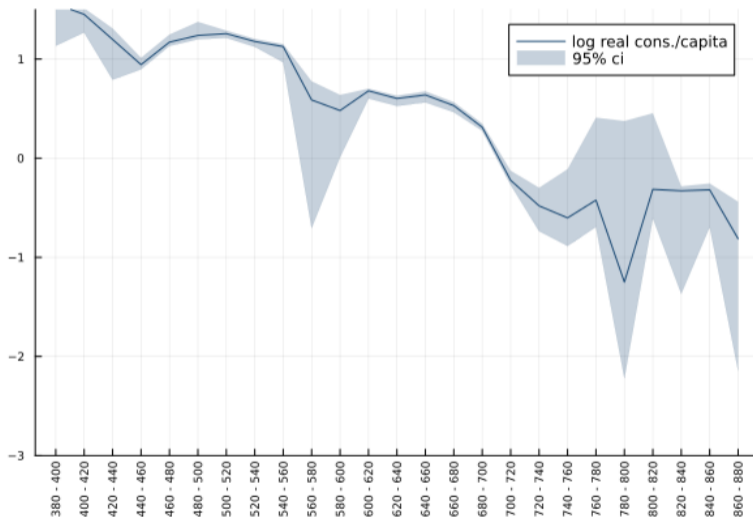
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Southern Italy



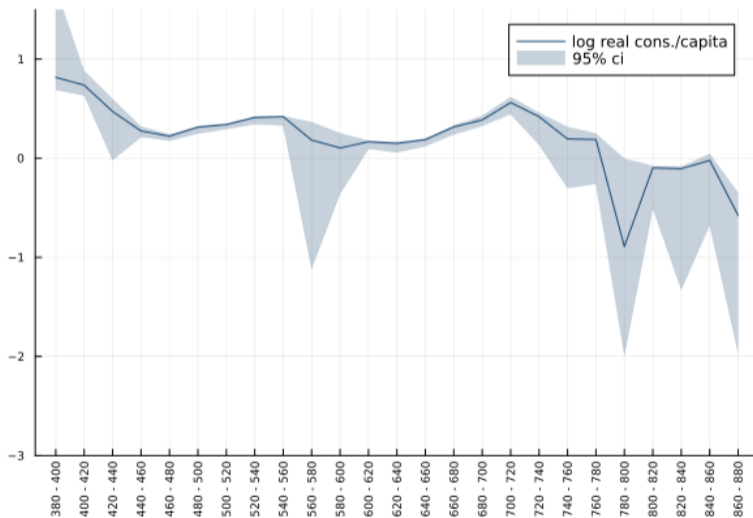
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Byzantine Heartlands



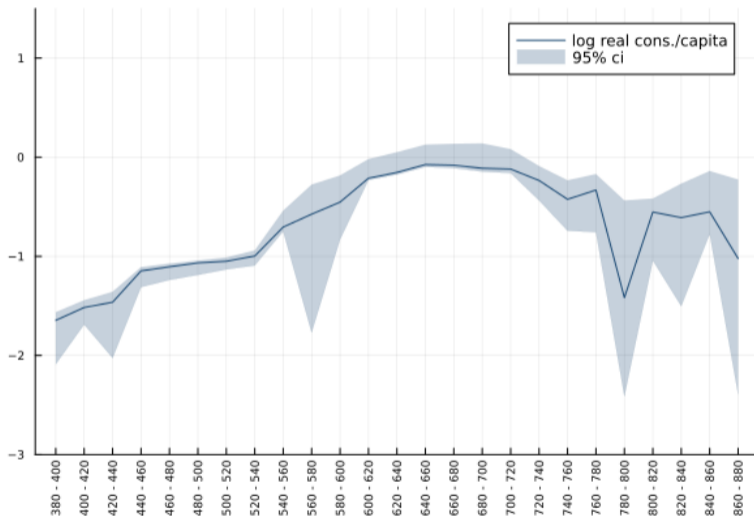
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): al-Sham (Greater Syria)



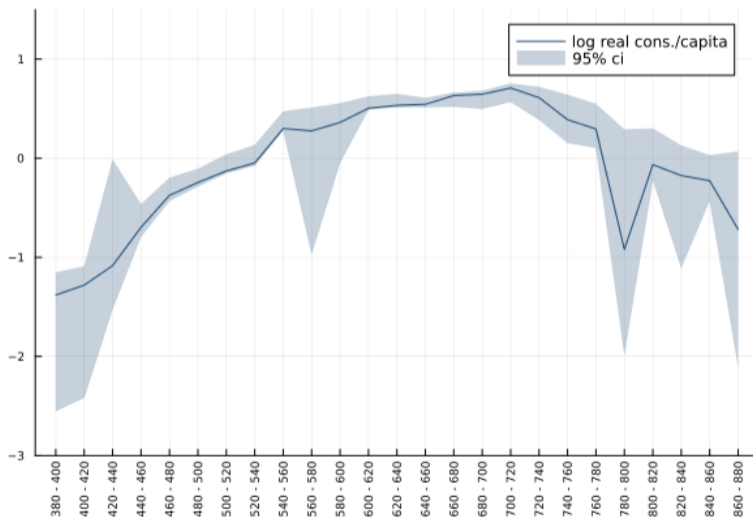
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Northern Syria, Caucasus



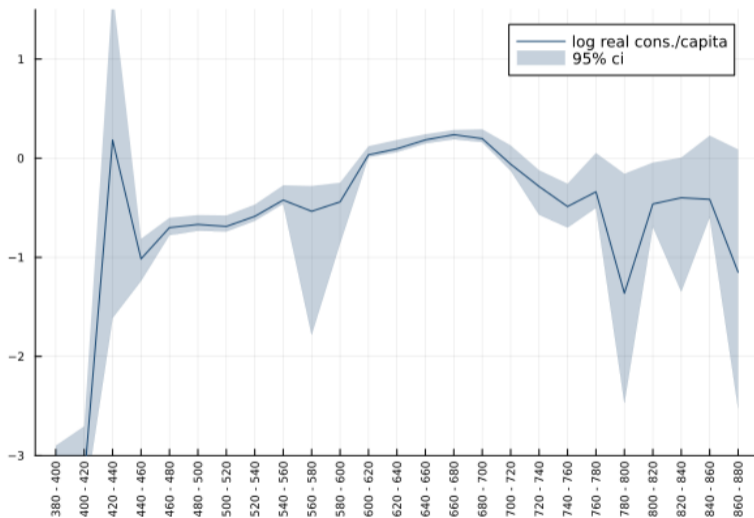
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Iraq, Iran



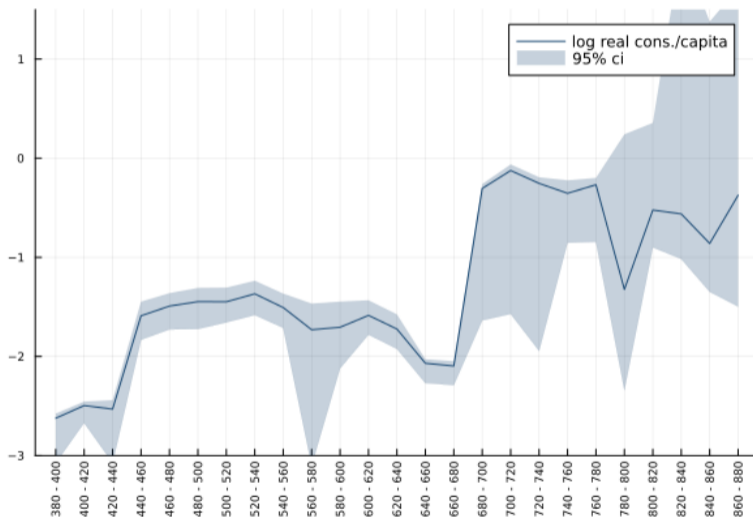
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Eastern Caliphate



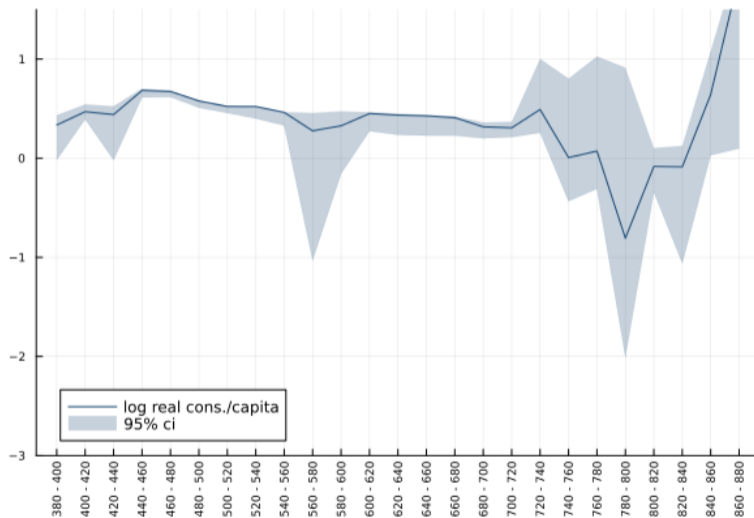
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Arabian Peninsula



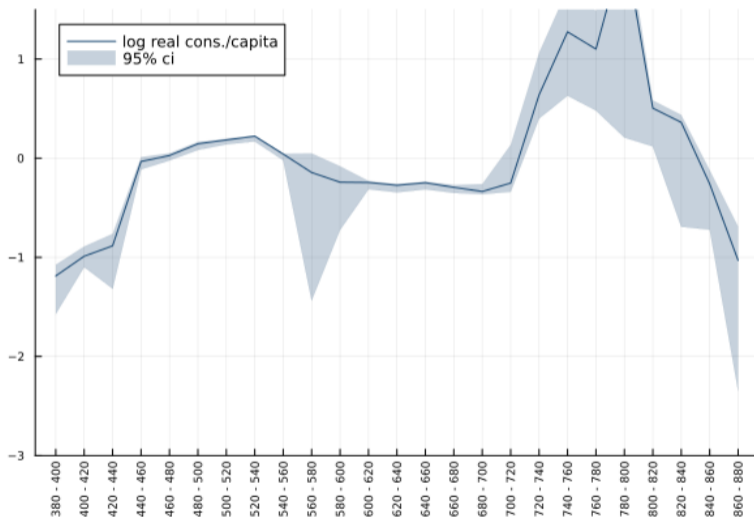
Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): Misr (Egypt)



Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$

Real consumption per capita (380-880): al-Maghrrib



Bootstrapped 95% confidence intervals. *Normalizations:* $\ln \left(\mathbb{E}_t \left[\frac{X_n[t]/p_n[t]}{L_n[t]} \right] \right) \equiv 0, \forall t.$